

International Business Development

93300 Paris · 3 à 5 ans d'expérience · Réf. 241114180004

Ma recherche

Contrat recherché : Tout contrat

Zone : Ile de France

Mobilité : sur toute la région

Rémunération : à étudier

Secteur : Batiment

Formations

12/2024 — Bac +5 — ESC Business School

Masters in Management (MIM)

12/2021 — Bac +3 — SZABIST Business School

Bachelor in Business Administration (BBA)

Expériences professionnelles

09/2023 - 08/2024 — Sales & Marketing Manager

Utilized web scraping tools & techniques to research potential clients & identify high-quality leads. Created & managed numerous contacts on Hub-Spot, developed effective sales email templates, conducted A/B testing, tracked performance of email campaigns, and executed sales & marketing strategies.

09/2019 - 07/2022 — Assistant Sales Manager & COO

Conducted market research to identify target audiences & devise targeted marketing campaigns. Assisted in organizing property showcasing events, collaborated with the sales team to develop promotional materials, and created engaging content for the company's website.

09/2017 - 08/2019 — Assistant Marketing Manager

Conducted market research, assisted in organizing property showcasing events, collaborated with the sales team to develop promotional materials, and kept abreast of industry trends.

07/2016 - 08/2017 — Customer Relationship MTO

Responded to client inquiries, managed the site office, conducted routine inspections, and coordinated with external contractors for maintenance.

Langues

Anglais (courant), Français (moyen), Urdu (maternelle), Hindi (courant), Pashto (courant)

Atouts

Effective Communication, Networking, Time Management, Teamwork, Leadership, Emotional Intelligence, Intrapreneurship, Hub-Spot (CRM), LinkedIn Sales Navigator, Apollo, Notion, Google Analytics, Digital Marketing, Microsoft Office (360), Presentation Skills, Google Workspace

Loisirs

Books Reading, Gym/Fitness

Fiche anonyme — l'identité et les coordonnées du candidat sont communiquées aux recruteurs qui en font la demande sur pmebtp.com.