

93300 Paris
3 à 5 ans d'expérience
Réf : 241114180004

International business development

Ma recherche

Je recherche tout type de contrat, sur toute la région Ile de France, dans le Batiment.

Formations

12/2024 : Bac +5 à ESC Business School
Masters in Management (MIM)

12/2021 : Bac +3 à SZABIST Business School
Bachelor in Business Administration (BBA)

Expériences professionnelles

09/2023 - 08/2024 :

Sales & Marketing Manager chez Edda-invest To Create

Utilized web scraping tools & techniques to research potential clients & identify high-quality leads. Created & managed numerous contacts on Hub-Spot, developed effective sales email templates, conducted A/B testing, tracked performance of email campaigns, and executed sales & marketing strategies.

09/2019 - 07/2022 :

Assistant Sales Manager & COO chez Karakoram Enterprises sur Islamabad

Conducted market research to identify target audiences & devise targeted marketing campaigns. Assisted in organizing property showcasing events, collaborated with the sales team to develop promotional materials, and created engaging content for the company's website.

09/2017 - 08/2019 :

Assistant Marketing Manager chez Karakoram Enterprises sur Islamabad

Conducted market research, assisted in organizing property showcasing events, collaborated with the sales team to develop promotional materials, and kept abreast of industry trends.

07/2016 - 08/2017 :

Customer Relationship MTO chez Karakoram Enterprises sur Islamabad

Responded to client inquiries, managed the site office, conducted routine inspections, and coordinated with external contractors for maintenance.

Langues

Anglais (Oral : courant / Ecrit : intermédiaire), Français (Oral : moyen / Ecrit : débutant), Urdu (Oral : maternelle / Ecrit : expérimenté), Hindi (Oral : courant / Ecrit : intermédiaire), Pashto (Oral : courant / Ecrit : intermédiaire)

Centres d'intérêts

Books Reading, Gym/Fitness