

57490 L'hôpital  
3 à 5 ans d'expérience  
Réf : 250307031817

## Conseillère clientèle

### Ma recherche

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Je recherche tout type de contrat, sur toute la région Grand-Est, dans le Batiment.

### Expériences professionnelles

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**06/2024 - 12/2024 :**

CUSTOMER ADVISOR chez Noma Guru Credit Agricole sur 1 Impasse Du Houblon  
57490 L'Hopital transactions, appointment scheduling, complaint management and problem  
France resolution, promotion of banking services, phoning. KYC.

**10/2021 - 08/2023 :**

SALES ASSISTANT chez Ag2r La Mondiale sur Strasbourg  
k. +33 7 60 88 47 65 Telephonic canvassing, client servicing, field reconnaissance, contractual  
<https://www.linkedin.com/in/nejma-> contribution oversight, database upkeep, specialized Teams training  
gueroui/ seminars for salespeople.

**09/2021 - 07/2023 :**

chez Isg International Business School; European Business School sur Strasbourg; Nancy  
\* Teamwork MBA INTERNATIONAL BUSINESS DEVELOPMENT  
\* Organizational capabilities ISG INTERNATIONAL BUSINESS SCHOOL (Strasbourg): September 2021-  
\* Rigor July 2023  
\* Listening skills Understanding of international business affairs, intercultural negotiations,  
\* Appetite for challenges management of national and international sales teams, business law,  
\* Integration capabilities international law, logistics.  
\* Responsiveness  
BACHELOR RESPONSIBLE FOR SALES PERFORMANCE AND DIGITAL  
MARKETING  
C1 Level IMC EUROPEAN BUSINESS SCHOOL (Nancy) September 2020- June 2021  
A2 Level- Currently engaged Implementation of a marketing strategy, proficiency in international  
in the process of acquisition marketing and its markets, marketing plans, operational marketing studies.

**09/2020 - 08/2021 :**

Driving license + Personal SEA (Apprentice)  
Gd conveyance Nancomcy: Communication agency (Nancy): September 2020- August 2021  
Client budget management, Landing Page optimizations, customer contact,  
HARD SKILLS Search Engine Advertising optimization (keywords, auctions, etc.), telephonic  
\* Proficiency in Microsoft 365 canvassing.

**01/2020 - 02/2020 :**

ASSISTANT sur Strobel (germany  
(Word, Excel, Powerpoint) IMPORT EXPORT ASSISTANT (INTERNSHIP)  
\* social networks (relevant Strobel (Germany) January - february 2020

publications in different Management of import/export operations, commercial monitoring, languages, answers to customer verification of intra-community VAT numbers, development of packing lists questions, etc...) and maritime bills of lading.

**05/2019 - 07/2019 :**

**SALES AND MARKETING ASSISTANT** chez Dpointgroupe sur Spain

**SOFT SKILLS** Customer prospecting and monitoring, management of social networks

\* Proactive approach (publications, customer responses).

\* Adaptability

\* Autonomy **EDUCATION**

\* Interpersonal skills

\* Propositional strength

## **Langues**

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Anglais (Oral : courant / Ecrit : intermédiaire)

## **Atouts et compétences**

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Listening skills, auctions, banking services, budget management, appointment scheduling, canvassing, business law, complaint management, customer contact, **DIGITAL MARKETING**, Driving license, prospecting, import/export, **INTERNATIONAL BUSINESS**, international law, International Business Development, international sales, packing, maritime, logistics, Market analysis, marketing, negotiations, publications, **SALES**, social networks, marketing strategy, telephonic