Conseillère clientèle

57490 L'Hôpital · 3 à 5 ans d'expérience · Réf. 250307031817

Ma recherche

Contrat recherché : Tout contrat

Zone : Grand-Est

Mobilité : sur toute la région

Rémunération : a étudier

Secteur : Batiment

Expériences professionnelles

06/2024 - 12/2024 — CUSTOMER ADVISOR

57490 L'Hopital France — transactions, appointment scheduling, complaint management and problem resolution, promotion of banking services, phoning. KYC.

10/2021 - 08/2023 — SALES ASSISTANT

k. +33 7 60 88 47 65 https://www.linkedin.com/in/nejma-gueroui/ — Telephonic canvassing, client servicing, field reconnaissance, contractual contribution oversight, database upkeep, specialized Teams training seminars for salespeople.

09/2021 - 07/2023

* Teamwork
* Organizational capabilities
* Rigor
* Listening skills
* Appetite for challenges
* Integration capabilities
* Responsiveness

MBA INTERNATIONAL BUSINESS DEVELOPMENT

ISG INTERNATIONAL BUSINESS SCHOOL (Strasbourg): September 2021- July 2023

Understanding of international business affairs, intercultural negotiations, management of national and international sales teams, business law, international law, logistics.

BACHELOR RESPONSIBLE FOR SALES PERFORMANCE AND DIGITAL MARKETING

C1 Level

IMC EUROPEAN BUSINESS SCHOOL (Nancy) September 2020- June 2021

A2 Level- Currently engaged in the process of acquisition

Implementation of a marketing strategy, proficiency in international marketing and its markets, marketing plans, operational marketing studies.

09/2020 - 08/2021

Driving license + Personal Gd conveyance

SEA (Apprentice)

Nancomcy: Communication agency (Nancy): September 2020- August 2021

HARD SKILLS

Client budget management, Landing Page optimizations, customer contact, Search Engine Advertising optimization (keywords, auctions, etc.), telephonic canvassing.

* Proficiency in Microsoft 365 (Word, Excel, Powerpoint)
* social networks (relevant publications in different languages, answers to customer questions, etc...)

01/2020 - 02/2020 — ASSISTANT

IMPORT EXPORT ASSISTANT(INTERNSHIP)

Strobel (Germany) January - february 2020

Management of import/export operations, commercial monitoring, verification of intra-community VAT numbers, development of packing lists and maritime bills of lading.

05/2019 - 07/2019 — SALES AND MARKETING ASSISTANT

SOFT SKILLS

* Proactive approach
* Adaptability
* Autonomy
* Interpersonal skills
* Propositional strength

Customer prospecting and monitoring, management of social networks (publications, customer responses).

EDUCATION

Langues

Anglais (courant)

Compétences

Listening skills, auctions, banking services, budget management, appointment scheduling, canvassing, business law, complaint management, customer contact, DIGITAL MARKETING, Driving license, prospecting, import/export, INTERNATIONAL BUSINESS, international law, International Business Development, international sales, packing, maritime, logistics, Market analysis, marketing, negotiations, publications, SALES, social networks, marketing strategy, telephonic

Atouts

Adaptability, eager to learn, Interpersonal skills, enthusiastic, Proactive approach, Teamwork, database, Excel, Powerpoint, Microsoft 365, Word, Search Engine

Fiche anonyme — l'identité et les coordonnées du candidat sont communiquées aux recruteurs qui en font la demande sur pmebtp.com.