Financial Editorial Officer

75000 Paris · 5 à 10 ans d'expérience · Réf. 260928133051

Ma recherche

Contrat recherché : Tout contrat
Zone : Ile de France
Mobilité : sur toute la région
Rémunération : A étudier
Secteur : Bâtiment

Formations

2026-12-31 — Bac +5 — ESLSCA Paris
MBA, Trading & Financial Markets
2023-12-31 — Bac +5 — TIO University of Applied Sciences
Exchange Programme — International Business
2023-12-31 — Bac +5 — ISG Paris
Master’s Degree — Management & Business (Grande École Programme)
2020-12-31 — Bac +3 — HEM Marrakesh
Undergraduate Programme — Management & Engineering
2018-12-31 — Bac — Lycée Ariha
International Baccalaureate — Science

Expériences professionnelles

2025-09-01 - à ce jour — Financial Editorial Officer
Writing macroeconomic analyses, market newsletters and educational materials; design of structured products and private equity allocations; pricing and monitoring of structured products via LASSIE platform; design of sales materials and interviews with advisers; contribution to AI automation projects.
2024-09-01 - 2025-05-31 — Sales Strategy Analyst
Analysis of sales performance and recommendations to optimise revenue; management and coaching of junior sales team; coordination between Sales and Marketing; optimisation of CRM processes and rollout of reporting.
2023-11-01 - 2024-06-30 — Sales & Business Development
Business development with healthcare professionals; management of client portfolio; contribution to acquisition and growth strategy; improvement of conversion rates.
2023-08-01 - 2023-11-30 — Sales Intern
Prospecting, lead qualification and pipeline follow up; recognised as one of the team’s top performing sales profiles.
2022-02-01 - 2022-08-31 — Business Analyst Intern
Contribution to commercial excellence and CRM optimisation projects; quantitative and qualitative analyses; participation in workshops; development of new sales processes.
2021-03-01 - 2021-06-30 — Early Birds Project
Mentoring students on entrepreneurial projects; advice on business models and market research; participation in the assessment of projects funded by the school.
2019-02-01 - 2019-03-31 — Sales Intern
Participation in B2B business development, prospecting and commercial negotiations.
2018-09-01 - 2019-01-31 — Co founder & Event Organiser
Creation and management of a company specialising in event and travel organisation; logistics coordination; team management; communication and promotional strategy.

Langues

Arabe (Langue maternelle), Français (Langue maternelle), Anglais (Courant), Italien (Notions), Néerlandais

(Notions)

Atouts

Finance & analysis, Structured products, Private equity, Macroeconomics, Business development, Commercial strategy, Client acquisition & conversion, CRM, Salesforce, HubSpot, Zoho CRM, AI & automation, ChatGPT, Claude, Microsoft Copilot, Pictory AI, Microsoft Office, Excel, PowerPoint, Word, Outlook, Communication, Content creation, Executive summaries, Project coordination

Loisirs

Psychology & personal development, Artificial intelligence & digital automation, Chess — ELO ~1400, Sports: swimming, football, tennis, table tennis, Music: guitar, Magic & card magic, Reading & continuous learning

Fiche anonyme — l'identité et les coordonnées du candidat sont communiquées aux recruteurs qui en font la demande sur pmebtp.com.