

75000 Paris
5 à 10 ans d'expérience
Réf : 260928133051

Financial editorial officer

Ma recherche

Je recherche tout type de contrat, sur toute la région Ile de France, dans le Batiment.

Formations

12/2026 : Bac +5 à ESLSICA Paris
MBA, Trading & Financial Markets

12/2023 : Bac +5 à ISG Paris
Master's Degree — Management & Business (Grande École Programme)

12/2023 : Bac +5 à TIO University of Applied Sciences
Exchange Programme — International Business

12/2020 : Bac +3 à HEM Marrakesh
Undergraduate Programme — Management & Engineering

12/2018 : Bac à Lycée Ariha
International Baccalaureate — Science

Expériences professionnelles

09/2025 - à ce jour :

Financial Editorial Officer chez Ls Advisors sur Paris

Writing macroeconomic analyses, market newsletters and educational materials; design of structured products and private equity allocations; pricing and monitoring of structured products via LASSIE platform; design of sales materials and interviews with advisers; contribution to AI automation projects.

09/2024 - 05/2025 :

Sales Strategy Analyst chez Keynote sur Paris

Analysis of sales performance and recommendations to optimise revenue; management and coaching of junior sales team; coordination between Sales and Marketing; optimisation of CRM processes and rollout of reporting.

11/2023 - 06/2024 :

Sales & Business Development chez Graad Santé sur Paris

Business development with healthcare professionals; management of client portfolio; contribution to acquisition and growth strategy; improvement of conversion rates.

08/2023 - 11/2023 :

Sales Intern chez Graad Santé sur Paris

Prospecting, lead qualification and pipeline follow up; recognised as one of the team's top performing sales profiles.

02/2022 - 08/2022 :

Business Analyst Intern chez Imerys sur Paris

Contribution to commercial excellence and CRM optimisation projects; quantitative and qualitative analyses; participation in workshops; development of new sales processes.

03/2021 - 06/2021 :

Early Birds Project chez Isg Paris sur Paris

Mentoring students on entrepreneurial projects; advice on business models and market research; participation in the assessment of projects funded by the school.

02/2019 - 03/2019 :

Sales Intern chez Ariha Froid sur Marrakesh

Participation in B2B business development, prospecting and commercial negotiations.

09/2018 - 01/2019 :

Co-founder & Event Organiser chez Golden Tour sur Marrakesh

Creation and management of a company specialising in event and travel organisation; logistics coordination; team management; communication and promotional strategy.

Langues

Arabic (Oral : maternelle / Ecrit : expérimenté), French (Oral : maternelle / Ecrit : expérimenté), English (Oral : courant / Ecrit : intermédiaire), Italian (Oral : notions / Ecrit : débutant), Dutch (Oral : notions / Ecrit : débutant)

Centres d'intérêts

Psychology & personal development, Artificial intelligence & digital automation, Chess — ELO ~1400, Sports: swimming, football, tennis, table tennis, Music: guitar, Magic & card magic, Reading & continuous learning