Financial Editorial Officer

75000 Paris · 5 à 10 ans d'expérience · Réf. 260928133051

Ma recherche

Contrat recherché : Tout contrat
Zone : Ile de France
Mobilité : sur toute la région
Rémunération : a étudier
Secteur : Batiment

Formations

12/2026 — Bac +5 — ESLSCA Paris
MBA, Trading & Financial Markets
12/2023 — Bac +5 — TIO University of Applied Sciences
Exchange Programme — International Business
12/2023 — Bac +5 — ISG Paris
Master's Degree — Management & Business (Grande École Programme)
12/2020 — Bac +3 — HEM Marrakesh
Undergraduate Programme — Management & Engineering
12/2018 — Bac — Lycée Ariha
International Baccalaureate — Science

Expériences professionnelles

09/2025 - à ce jour — Financial Editorial Officer
Writing macroeconomic analyses, market newsletters and educational materials; design of structured products and private equity allocations; pricing and monitoring of structured products via LASSIE platform; design of sales materials and interviews with advisers; contribution to AI automation projects.
09/2024 - 05/2025 — Sales Strategy Analyst
Analysis of sales performance and recommendations to optimise revenue; management and coaching of junior sales team; coordination between Sales and Marketing; optimisation of CRM processes and rollout of reporting.
11/2023 - 06/2024 — Sales & Business Development
Business development with healthcare professionals; management of client portfolio; contribution to acquisition and growth strategy; improvement of conversion rates.
08/2023 - 11/2023 — Sales Intern
Prospecting, lead qualification and pipeline follow up; recognised as one of the team's top performing sales profiles.
02/2022 - 08/2022 — Business Analyst Intern
Contribution to commercial excellence and CRM optimisation projects; quantitative and qualitative analyses; participation in workshops; development of new sales processes.
03/2021 - 06/2021 — Early Birds Project
Mentoring students on entrepreneurial projects; advice on business models and market research; participation in the assessment of projects funded by the school.
02/2019 - 03/2019 — Sales Intern
Participation in B2B business development, prospecting and commercial negotiations.
09/2018 - 01/2019 — Co founder & Event Organiser
Creation and management of a company specialising in event and travel organisation; logistics coordination; team management; communication and promotional strategy.

Langues

Arabic (maternelle), French (maternelle), English (courant), Italian (notions), Dutch (notions)

Atouts

Finance & analysis, Structured products, Private equity, Macroeconomics, Business development, Commercial strategy, Client acquisition & conversion, CRM, Salesforce, HubSpot, Zoho CRM, AI & automation, ChatGPT, Claude, Microsoft Copilot, Pictory AI, Microsoft Office, Excel, PowerPoint, Word, Outlook, Communication, Content creation, Executive summaries, Project coordination

Loisirs

Psychology & personal development, Artificial intelligence & digital automation, Chess — ELO ~1400, Sports: swimming, football, tennis, table tennis, Music: guitar, Magic & card magic, Reading & continuous learning

Fiche anonyme — l'identité et les coordonnées du candidat sont communiquées aux recruteurs qui en font la demande sur pmebtp.com.